Our Mission:

Encourage economic development, diversify local economies, support industry, and enhance quality of life for all in this region.

Business Development Corporation A CERTIFIED DEVELOPMENT COMPANY-

Annual Report Our Activities and accompliments for 2020

Presented by: Theresa Haga

Prepared for: CCD Board of Directors

www.ccdbusiness.org

ANNUAL20REPORT20



A Summary of Accomplishments & Activities

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CCD Summary

This report provides a summary of CCD's activities and accomplishments for July 2019 – June 2020.

The Staff and Board of Directors of CCD Business Development Corporation are pleased to submit our Annual Report for the fiscal year ending June 30, 2020. This report marks CCD's 49th year of providing flexible and innovative financing opportunities to small businesses and assisting our small communities and special districts with our many community development programs and services.

CCD Business Development Corporation is governed by a Board of Directors made up of representatives from public and private sectors within the three counties served by CCD. The Board manages the corporation's business through a committee structure, and through staff guided by an Executive Director/Finance Manager. CCD serves as the Federal Economic Development District as defined by the US Economic Development Administration for Coos, Curry and Douglas counties.

CCD is also designated a "Certified Development Company" by the US Small Business Administration (SBA). CDC's work in conjunction with conventional financial institutions to provide funding for businesses that would otherwise have access to high-quality financial resources.

CCD is a mission-based lender, connected to the community not just physically but financially. As a non-profit lender, we use our excess capital on economic development for the communities we serve.

Our Mission:

"Encourage economic development, diversify local economies, support industry, and enhance quality of life for all in the region."



"Provide opportunity for proactive economic growth through diversification and expansion."

Message from the outgoing Board Chair



Joel Hooper

Outgoing Board Chair

Douglas County Hooper Wealth Management Group

Dear Members, Partners, Colleagues and Friends,

As I step down as a CCD Board Chair for 2019-20, I would like to express my thanks and privilege of serving in this role. It has been my honor to serve and to help lead this wonderful organization during one of the most important and trying times of this lifecycle. When I became involved with CCD, I quickly realized that this organization is essential to the well-being of our community.

We are certainly in trying times. A year ago, no one could have predicted that, within the span of a few weeks, we would find ourselves in the middle of a worldwide pandemic that would upend the routines of everyday life and work, and profoundly impact the economy and people's livelihoods. We should be proud of the leadership the CCD demonstrated during this time. Having to maintain our responsibilities, we transitioned in a positive manner from our normal meetings to going virtual via Zoom meetings. By doing so, we continued to serve to the best of our ability.

As I end my year of being CCD's Board Chair, I would like to thank each and every one of you for the many ways in which each of you have contributed to the many projects we have taken on. We should all be so proud as we continually strive and improve our surrounding counties.

Joel Hooper

Outgoing Board Chair

Executive Director/Finance Manager Report

2020 was a successful year for CCD Business Development Corporation. As I reflect on the past year and each project, partner, staff and Board member who make CCD such a unique organization, I am filled with pride!



These pages are full of impact and success stories which would not be possible without all the time, commitment, dedication and support of the staff, Board and our partners.

COVID-19 has disrupted and impacted our world, but it has also provided the opportunity for us to come together to address the impacts, begin the recovery and establish some resiliency for our region. I personally appreciate the relationships and partnerships that have already been established because of the crisis. You will also read about emergency COVID-19 grant and loan programs developed and implemented to help impacted businesses in our communities.

The year has been another step in CCD's journey of continued innovation in lending, building and cultivating new partnerships, and amplifying the impact of our programs and services on the communities we serve.

Here are a few highlights:

- Approved/funded 9 SBA 504 loan projects totaling \$3,803,000 million in direct funds to Oregon small businesses.
- Approved/funded 13 CCD Revolving Loan Fund projects totaling \$243,800 in direct funds to our region small businesses.
- Deployed 117 CCD/State of Oregon COVID-19 Emergency Business Assistance Grants totaling \$350,000 to our region small businesses.
- Under contract to provide Project Administration for 18 projects throughout our region. Total regional projects \$87,798,673.
- Made 10 Presentations
- Attended 152 Economic Development/Community Meetings
- Attended 61 Trainings/Webinars
- Attended 21 Community Events.
- Attended 7 Lender Meetings.
- Sponsored 4 Community Events.
- Received \$60,000 Oregon Community Recovery Grant from the Oregon Community Foundation.
- Received \$400,000 EDA CARES Supplemental Planning Grant
- Received \$1.5m EDA CARES Revolving Loan Fund Grant

None of this impactful work could be carried out without the help of our many economic development partners, lending partners, small business development centers, small business owners, staff and Board members. Thank you for your continued support of our mission to encourage economic development, diversify local economies, support industry, and enhance the qualify of life for all in the region.

Respectfully submitted,

Merisa Haga

Theresa Haga Executive Director/Finance Manager

Our Board of Directors

July 2019 - June 2020

| T <mark>ohn Burns</mark> Chief Executive Officer, Port of Coos Bay | Rodger Cra City Manager, City of Coos F | | Iliana Montiel CTCLUSI |
|--|---|--------------------------------------|---|
| Melissa Cribbins Coos County Commissioner | Judy Duff CEO, Tribal O | ne | Terence O'Connor City Administrator, City of North Bend |
| ammie Arzie AVP/Commercial Banker, Banner Bank | Jessica Engelke Business/Marketing Instructor, SOCC | | Shaun Gibbs Executive Director, South Coast Development Council |
| | Curry | County | |
| Court Boice Curry County Commissioner | Jodi Fritts City Administ City of Gold E | | Joe Shitara Retired |
| Summer Matteson Economic Development, Curry County | Bret Curtis Remax | | Tammie Kaufman Cooperative Management Solutions |
| SR Relationship Manager, H | | David Jo Finance D City of Por | irector, |
| | Dougla | s County | 7 |
| Chris Boice Douglas County Commissioner | Tim Allen Roseburg Ren | tals | Joel Hooper Hooper Wealth Investments |
| Charmaine Vitek Port Manager, Port of Umpqua | Ron Doan Cow Creek Go Offices | overnment | Sam Carter Regional Business Manager, Pacific Power |
| Randy Richardson VP Commercial Relationship M Oregon Pacific Bank | lanager, | Kristi Gi Communi City of Sut | ty Development Specialist, |

Our Officers & Committees

July 2019 - June 2020

| | | Board | Officers | | | | |
|---|-------------------|---------------------------------|---|------------------------------------|------------------------------------|--|-----------------|
| Joel Hooper Chair, Douglas County | | hair, County | Jessica Engelke Secretary, Coos County Douglas County | | Asst. Secretary, | | |
| | | | | | | | |
| Melissa Cribbins Coos County | Jessica Coos C | a Engelke County | Jodi Fritts Curry County | | Randy Mason Curry County | | |
| Joel Hooper Douglas County | | | | | Randy Richardson Douglas County | | County At-Large |
| | | Loan Co | ommittee | | | | |
| Rodger Craddock Coos County | | Melissa Cribbins Coos County | | Sammie Arzie Coos County | | | |
| Jodi Fritts Curry County | | Randy Masor Curry County | | | id Johnson y County | | |
| Charmaine Vitek Douglas County | | Joel Hooper Douglas County | | Randy Richardson Douglas County | | | |
| | | Budget C | Committee | | | | |
| Melissa Cribbins Coos County | | Sammie Arzie Coos County | | | | | |
| David Johnson Curry County | | Tim Allen Douglas County | charmaine Vitek Douglas County | | | | |
| | N | lominating | g Committ | ee | | | |
| Melissa Cribbins Coos County | | Randy Masor Curry County | 1 | | ti Gilbert glas County | | |

Meet The CCD Team



Theresa Haga Executive Director/Finance Manager Start Date: March 2000



Bryan Sykes Accounting Manager/ Assistant Director Start Date: March 2016



Tracy Loomis Community Development Director Start Date: September 2007



Brandi Medeiros Community Development Specialist Start Date: September 2011



Michele Laird Loan Officer Start Date: Sept. 2013



Krisha Rasmussen Loan Servicing Tech Start Date: July 2018



Louie Robida Loan Officer Start Date: June 2010



Brianna Rogers Accounting Generalist Start Date: Jan. 2020

Our 2019/2022 Strategic Goals

- Work on increasing operational reserves.
- Increase awareness of CCD's programs & services.
- Increase CCD's SBA 504 loan approval and funding by 25%.
- Develop and implement and existing Borrower Outreach Program.
- Develop, organize and streamline N:Drive and Ventures to maximize staff efficieny.

Amended 2019/2022 Strategic Goals

- Continue building toward a sustainable operational reserve.
- Increase awareness of CCD and regional programs and services.
- Maintain a 25% increase in SBA 504 loan approvals and funding.
- Implement a Borrower Outreach Program to mitigate risk assiciated with COVID-19.
- Complete a Disaster Recovery & Resiliency Economic Plan- EDA Cares Act Planning Grant.
- Maintain outreach to the region's communities and special districts to identify potential resiliency, mitigtion, and economic recovery projects.

- Anually meet with three communities regarding possible upcoming projects, and those that may lack capability, offer CCD's assistance with grant/funding application submittals.
- Work with communites/entities on developing new projects.
- Send Staff through the "Oregon Certified Economic Developer Program".
- Decrease reliance on local server hardware at both locations to increase data security and resilience , and employee accessibility.
- Continue to assist with local, State and Federally led COVID-19 recovery planning efforts.
- Establish a marketing program/procedure to utilize updated formats.
- Decrease reliance on local server hardware to increase data security, reilience, employee accessibility and efficiency.
- Continue to assist our communities and entities with current and/or new project planning development.



"Success is where preparation & opportunity meet" - Bobby Unser

– Finance Department

CCD Business Development Corporation is an Oregon corporation licensed and regulated by the U.S. Small Business Administration (SBA) as a Certified Development Company (CDC) and 504 lender.

How CCD Business Development Corporation lending is working in our local communities.

49 Years of Lending

CCD Business Development Corporation (CCD) began its journey in 1971, and since then we have been helping small businesses start and expand throughout our region. CCD strives to provide access to capital for small businesses and support job creation/retention.

| Loan Program | Loans Funded | Jobs Created/Retained | Economic Impact |
|--------------|--------------|--------------------------|-----------------|
| SBA 504 | 222 | 4,222 | \$126,017,039 |
| CCD RLF | 248 | 2,674 | \$28,424,156 |
| Total | 470 | 6,896 | \$154,441,195 |

2020 By the Numbers

As a mission based, non-profit lender, we partner with the U.S. Small Business Administration and community banks/credit unions to assist in providing needed capital to small businesses in our region. CCD funding options include the SBA 504 Loan Program, Oregon Business Development Fund and Revolving Loan Funds.

| Loan Program | Loans Funded/ Approved | Jobs Created/Retained | Economic Impact |
|--------------|---------------------------|--------------------------|-----------------|
| SBA 504 | 9 | 65 | \$3,803,000 |
| CCD RLF | 14 | 41 | \$243,800 |
| Total | 23 | 106 | \$4,046,800 |

CCD Business Development

Small Business Administration (SBA) 504 Loan --

The Small Business Administration (SBA) 504 Loan Program available through CCD Business Development Corporation provides affordable long-term capital for the purchase of major fixed assets, such as owner-occupied commercial real estate, energy efficient green projects and/or heavy-duty machinery and equipment, without the high down payment requirements often associated with conventional financing programs. Borrowers can also get relief from high-interest commercial mortgage debt under the SBA's 504 Debt Refinancing Program.

Goals of the SBA 504 Loan Program:

- Create Economic Development Opportunity in a Community
- Provide Affordable Long-Term Financing for Business Expansion
- Give a Financial Incentive to Encourage Private Lender Participation
- Give a Financial Incentive to Stimulate Business Capital Investments
- Provide Access to Public Capital Markets for Small Business

Maximum SBA 504 Loan Amount:

- SBA 504 Loans, including Public Policy Loans, is set at a \$5 million limit
- SBA 504 Loans to small manufacturers and energy loan projects, is set at a \$5.5 million limit

SBA 504 Terms and Loan Fees:

- Loan maturities of 10, 20 and 25 years are available
- Loan fees total approximately 3 percent of the debenture and may be financed with the loan

The SBA loan guarantee programs are among the most widely used tools in business financing today. Today's SBA programs enable small and medium size businesses grow by borrowing on more favorable terms than they could obtain on their own.

"SBA's mission is to help small businesses grow and prosper."

Finance Department

SBA 504 Loan Projects



Byrum Properties LLC

All That! Dance Company LLC 687 River Avenue Eugene, OR 97404 (541) 688-1523 www.allthatdancecompany.com

Bountiful Investments LLC

Acorn Dentistry for Kids LLC 4817 River Road N. Keizer, OR 97303 (503) 875-4560 www.acorndentistryforkids.com



CCD Business Development Corporation is dedicated to helping small business owners get the financing they need to start or expand their business.

Finance Department SBA 504 Loan Projects

Sachina Divya and Sangi Inc.

dba Harrison Street Mart 4140 Harrison Street Milwaukie, OR 97222 (503) 580-4528





Moranda Alliance LLC Moranda Incorporated

dba River Stop Restaurant & Sports Bar 39297 McKenzie Highway Springfield, OR 97478 (541) 726-9088 www.theriverstop.com

Our CDC has a 24-member Board of Directors, comprised of volunteers who care about the economic development role played by small business owners. Our board includes representatives from banks, small businesses, government, and community groups.

Finance Department — – CCD's REVOLVING LOAN FUNDS (RLF)

CCD's Revolving Loan Funds cover Coos, Curry, Douglas, Jackson, Josephine and Lane counties. These programs were created to assist with business financing when other financing is not available, or a traditional financial institution is looking for a partner to assist their client. Any legal entity, including individuals, public and private organizations can apply for financing. Our programs may finance from \$25,000 to \$250,000 to any one borrower up to 75% of the total project cost. Eligible costs include land, building costs, equipment, inventory and working capital. The collateral pledged must adequately secure the entire loan. CCD charges a \$250 non-refundable application fee. If the loan is approved and funded, CCD charges a 2% closing fee at the time of funding. Unlike bank financing, CCD often takes on higher-risk loans, such as start-up, to assist businesses. While this alternative loan program may be more accessible to a wider group of borrowers, CCD does not compete with banks; but rather it complements their financing options so that local businesses can grow.

With the outbreak of COVID-19 across the nation, many businesses were potentially facing revenue shortfalls that compromised their ability to cover operating expenses like payroll, rent, loan payments, utilities, etc.

CCD deployed these programs to assist small businesses impacted by the COVID-19 pandemic.

CCD COVID-19 Loan Program

- Available to Small Businesses located in Coos, Curry and Douglas counties. Operating Company (business) has been in business for a least one (1) year.
- Eligible Loan Amounts: \$1,000 \$15,000
- Collateral Required: Personal Guarantees will be required.
- Loan Fee: 1%
- Loan Terms: Payments will be deferred for three (3) months. 4% fixed interest rate. 5-year (60 months) repayment period.
- Funds may be used to offset expenses incurred from the COVID-19 crisis, or to pay for operating expenses incurred while revenue is compromised.

CCD EDA CARES Revolving Loan Fund

- Available to Small Businesses located in Coos, Curry, Douglas, Jackson and Josephine counties.
- Eligible Loan Amounts: \$5,000 \$250,000
- Collateral Required: Funds must be fully secured by collateral.
- Loan Fee: 1%
- Loan Term Options: 7, 10 or 20 years.
- Funds may be used to support the startup or expansion of businesses.

CCD/State of Oregon COVID-19 Emergency Business Assistance Grant Program

CCD was successful in receiving grant funds from the State of Oregon Rounds 1-3 totaling \$520,000 as well as grant funds from the City of Roseburg, the Port of Umpqua and Rogue Credit Union.

- The grant funds were available to Small Businesses located in Coos, Curry and Douglas counties.
- Eligible Grant Amounts: \$2,500 \$25,000

Eligible Applicants:

- Those for-profit and non-profit (limited to 501(c)(3) corporations) businesses that were prohibited from operations as directed by Executive Order 20-12.
- Those eligible for-profit businesses that could demonstrate a one month decline in revenue greater than 50% in the month of March or April 2020 as compared against sales in the month of January or February 2020.
- Businesses with 25 or fewer employees.
- Businesses that had not accessed federal CARES Act funds. (Round 1 & 2)

CCD successfully deployed \$585,000 in grants to small businesses in our service region.

Finance Department

Revolving Loan Fund Projects



FRONT STREET PROVISIONERS

Deckor LLC

dba Front Street Provisioners 737 N Front Street Coos Bay, OR 97420 (541) 808-3420 www.frontstreetprovisioners.com







Old Time Properties LLC

Umpqua Valley Disabilities Network

626 SE Main Street SE 627 & 633 SE Jackson Street

Roseburg OR, 97470

(541) 672-6336

www.uvdn.org

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Tara L. Moore dba Wildflour Catering 1989 Sherman Avenue North Bend, OR 97459 (541) 808-3633 www.wildflour-catering.com





Seafood Enterprises LLC

dba Fiherman's Seafood Market 200 S Bayshore Drive Coos Bay, OR 97420 (541) 267-2722 www.fishermansseafoodmarket.com

Shabab Mowstowfi

dba Shooting Star Motel 1640 Oregon Avenue SE Bandon, OR 97411 (541) 347-9192 www.shootingstarmotel.com





Cheyne's Truck & Marine LLC

820 N Front Street Coos Bay, OR 97420 (541) 294-3682

Free Ceramics LLC 325 High Street Gardiner, OR 97441 (541) 901-1033

www.freeceramics.com



Nevaeh Properties LLC

dba Tiffani Nevaeh 519 Chetco Avenue #2 Brookings, OR 97415 (541) 254-9586 www.tiffaninevaeh.com

Sharen Thompson

dba Threads that Bind 120 Central Avenue Coos Bay, OR 97420 (541) 267-0749 www.threadsthatbindcoosbay.com





Farm Environmental Services LLC dba Farm Unlimited 2375 Tremont Avenue North Bend, OR 97459 (458) 230-0537 www.farm-unlimited.com

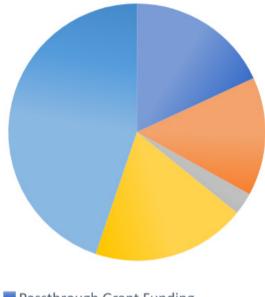
Randy Sommer

dba Sommer's RV & Woodworking 1507 N 7th Street Coos Bay, OR 97420 (541) 297-2550



—– CCD Revenues and Expenses

| Services Revenue | |
|---------------------------------------|------------------|
| Loan Services Revenue | \$ 433,807.63 |
| Economic Development Services Revenue | \$ 187,526.25 |
| Admin Services Revenue | \$ 27,000.00 |
| Grant Revenue | |
| Operations Grant Funding | \$ 144,000.00 |
| Passthrough Grant Funding | \$ 175,000.00 |
| Total Revenue | \$ 967,333.88 |
| | |
| Expenses | |
| Services, Supplies and Lending Costs | \$ 241,885.20 |
| Personnel Costs | \$ 552,505.60 |
| Capital Outlay | \$ 4,723.83 |
| Total Expenses | \$ 799,114.63 |



Passthrough Grant Funding
Operations Grant Funding
Admin. Services Revenue
Economic Development
Loan Services Revenue

Community & Economic Development Department

CCD serves the region of Coos, Curry and Douglas Counties in Oregon as this region's Economic Development District (EDD). CCD Receives an annual planning grant from the EDA, which enables us to provide technical assistance, project development, grant/project application writing and administration services to agencies in the CCD region.

| COOS COUNTY | | Р | roject Cost |
|----------------------|-----------------------------------|----|-------------|
| City County | Dora-Sitkum Rural Fire Garage | \$ | 756,950 |
| City of Coos Bay | Wastewater System Construction | \$ | 24,531,820 |
| City of Coos Bay | Wastewater System Repairs | \$ | 7,152,774 |
| City of Coquille | Sturdivant Dock Grant Closeouts | \$ | 466,102 |
| City of Myrtle Point | Wastewater Treatment Plant Const. | \$ | 14,224,953 |
| City of Coquille | Wastewater Treatment Plant | \$ | 13,950,831 |
| TOTAL OF COOS COUNTY | PROJECTS | \$ | 46,858,477 |
| | | | |

| CURRY COUNTY | | Pr | Project Cost | |
|----------------------|--|----|--------------|--|
| Curry County | Brookings Head Start Building Improvements | \$ | 1,671,886 | |
| City of Gold Beach | Intake, Main, Plant Improvements | \$ | 5,257,705 | |
| TOTAL OF CURRY COUNT | Y PROJECTS | \$ | 6,929,591 | |

Project Cost

| DOUGLAS COUNTY | | P | roject Cost |
|----------------------|--------------------------------------|----|-------------|
| City of Canyonville | Wastewater System Construction, Ph.2 | \$ | 13,171,224 |
| City of Drain | Wastewater Treatment Plant | \$ | 7,469,157 |
| City of Myrtle Creek | Labor Standards-2019 Street Projects | \$ | 82,444 |
| City of Roseburg | Roseburg Head Start Construction | \$ | 3,893,541 |
| City of Sutherlin | Schoon Mtn Tank/6 th & Oak Pump Sta. | \$ | 985,980 |
| City of Sutherlin | Nonpariel Water Treatment | \$ | 4,187,773 |
| City of Winston | Snow Street Pump Station | \$ | 1,330,000 |
| City of Yoncalla | Wastewater Pump Station | \$ | 2,371,036 |
| Lawson Acres Water | Water Main | \$ | 519,450 |
| TOTAL OF DOUGLAS COU | INTY PROJECTS | \$ | 34,010,605 |

Total Project Amount of \$87,798,673

18 Total Projects

Community & Economic ___ Development Department

CCD is the Enterprise Zone Manager for 10 Oregon Enterprise Zones.

Total investment and employees, for Fiscal Year 2019 - 2020 as follows:

| | \$ | New | Retained |
|-------------------------|--------------|-----------|-----------|
| | Investment | Employees | Employees |
| COOS COUNTY | | | |
| Coquille Valley EZ | \$9,955,000 | 82 | 428 |
| Bay Area EZ | \$28,341,285 | 32 | 90 |
| Rural Renewable Energy | \$0 | 0 | 0 |
| Development Zone (RRED2 | 2) | | |
| CURRY COUNTY | | | |
| Gold Beach EZ | 0 | 0 | 0 |
| Curry County EZ | 0 | 0 | 0 |
| DOUGLAS COUNTY | | | |
| South Douglas EZ | \$16,142,803 | 87 | 192 |
| Roberts Creek EZ | \$15,374,712 | 30 | 500 |
| Sutherlin Oakland EZ | \$58,669,255 | 130 | 312 |
| Lower Umpqua EZ | \$9,901,462 | 14 | 86 |
| Rural Renewable Energy | \$0 | 0 | 0 |
| Development Zone (RRED) | Z) | | |

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23

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ees

1045

Community & Economic Development Department

CEDS:

CCD, along with the Coos, Curry, and Douglas County CEDS Committee, has submitted the 2019-2023 CEDS - Comprehensive Economic Development Strategy - to the EDA, for their review and approval. This document should be approved by June 30, 2019. The EDA requires that a 5-year CEDS document be created and updated by CCD, who is the EDA Economic Development District for Coos, Curry, and Douglas Counties.

This CEDS document includes:

- SWOT Analysis
- Priority Goals, Strategic Direction, Action Plans
- **Economic Resilience**
- **Economic Profile**

CEDS updates are submitted to EDA, according to their request/schedule.

This CEDS document:

Contributes to effective economic development in our communities and regions through a locallybased and regionally driven economic development planning process. Economic development planning - as implemented through the CEDS - is not only a cornerstone of the U.S. Economic Development Administration's (EDA) programs, but successfully serves as a means to engage community leaders, leverage the involvement of the private sector, and establish a strategic blueprint for regional collaboration.

Our Community & Economic Development Partners in Coos, Curry, & Douglas Counties

- Coos, Curry, & Douglas Counties
- The Cities
- The Ports
- The Tribes •
- **Special Districts**
- EDA Economic Development Administration
- SBDC Small Business Development Centers
- SCDC South Coast Development Council
- The Partnership

- NeighborWorks Umpqua
- **Business** Oregon
- OEDD Oregon Economic Development Districts
- USDA Rural Development
- DEQ Department of Environmental Quality •
- OEDA Oregon Economic Development Association

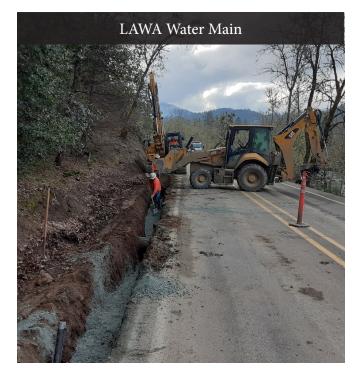
CCD Business Development

Community & Economic Development Department

Project Highlights







City of Sutherlin Tanglewood Pump Station



Community & Economic Development Department contd.

Project Highlights



Canyonville WWTP Phase II





Our Partners

Economic Development Administration www.eda.gov

Department of Environmental Quality www.oregon.gov/deq/pages/index.aspx

Oregon Business Development Department www.oregon4biz.com

United States Department of Agriculture www.usda.gov

U.S. Small Business Administration www.sba.gov

National Association of Development Companies (NADCO) www.nadco.org

SCORE Business Mentoring and Education www.score.org

Lane Council of Governments www.lcog.org

Oregon Cascades West Council of Governments www.ocwcog.org

Mid-Willamette Valley Council of Governments www.mwvcog.org

SOREDI soredi.org

Umpqua Economic Development Partnership www.uedpartnership.org

South Coast Development Council (SCDC) www.scdcinc.org

Small Business Development Center (SBDC) www.bizcenter.org/centers/southwestern-sbdc/



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Our Testimonials

Thank you so much for all your help. You saved my business. Michele Laird and staff could not have been more friendly and helpful.

Robert Taylor Seafood Enterprises LLC

I opened my consulting forestry business last fall just before the economy shut down due to COVID-19. Access to working capital is tough for startups under normal conditions, but with the economic shutdown it was even harder. CCD was able to quickly assess our needs and qualify us for a small working capital loan. They were very clear with the documents they needed from us and provided a very quick turnaround once the loan was approved.

The entire staff at CCD is working hard for small businesses to craft personalized solutions for small businesses in our area. I really appreciate the time they spent helping my new business to weather these uncertain times. With this help, I have been able to keep my three employees on full-time. These are three family wage, professional jobs in our community.

I hope the small business community is aware of the fast and friendly service that CCD provides.

Eric Farm, Owner Farm Unlimited PO Box 761 North Bend, OR 97459

We worked with the CCD in Coos Bay OR. Great people to work with. Michele Laird, Loan officer, was very helpful.

Thanks Sherrie Cheyne



Employee Testimonial

I was asked what my thoughts are of CCD and my experience being the newest employee on the team. I love it! This job has truly been one of my favorites for several reasons. I really feel like they care about me as a person and really care about all the employees and our work/life balance. I have worked several jobs where I felt like nothing more than a number to the company, and that is not something I wanted in a job. I wanted to find a place where I was happy to go five days a week for eight hours a day.

I found that with CCD, I like going to work and I enjoy the atmosphere with my coworkers, everyone was very welcoming and inviting to me as a new employee. This company has really shined through the pandemic as well and really solidified the positive experience I have had starting here. They were able to hit the ground running and get everyone set up to work remotely from home so that none of us had to face a layoff or loss of income.

They also provided additional support with us having to use our home phones and internet. This being one of my first actual accounting jobs after school I appreciate the leadership I have and the ability to ask questions and communicate even when working remotely I received quick clear answers and support. Coming from a job where it was next to impossible to receive assistance with questions or getting help, I really appreciated that I was able to receive support when needed. I really feel like I found a career with CCD and I plan to stay for the long term.

Brianna Rogers CCD Business Development Accounting Generalist



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ANNUAL REPORT

CCD A Certified Development Company

www.ccdbusiness.org

Presented by: Theresa Haga

Annual Prepared For : CCD Board of Directors
